

ISMEN

Performance & Financial Results 2025/9

06.11.2025

iŞ INVESTMENT



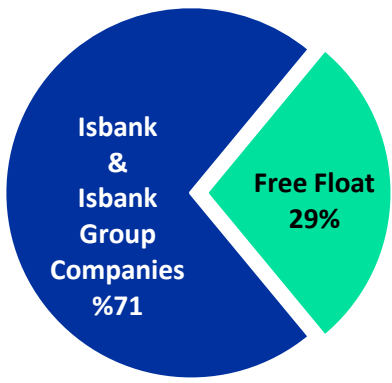
► **About Us**

Main Macroeconomic Indicators
Glance at Capital Markets
Operational Performance
Financial Results

iŞ INVESTMENT



Shareholding Structure



Credit Rating (Saha Rating)
National long-term credit rating
AAA



VISION
To be the leader and the most reliable investment institution in Turkey and in the region.



- MISSION**
- Offer a wide range of investment banking services
 - Deliver insights, develop strategies and create value
 - Innovative in product and service development
 - Enhance technology to improve efficiency
 - Ensure customer satisfaction
 - Increase the value created for shareholders
 - Lead the development of capital markets



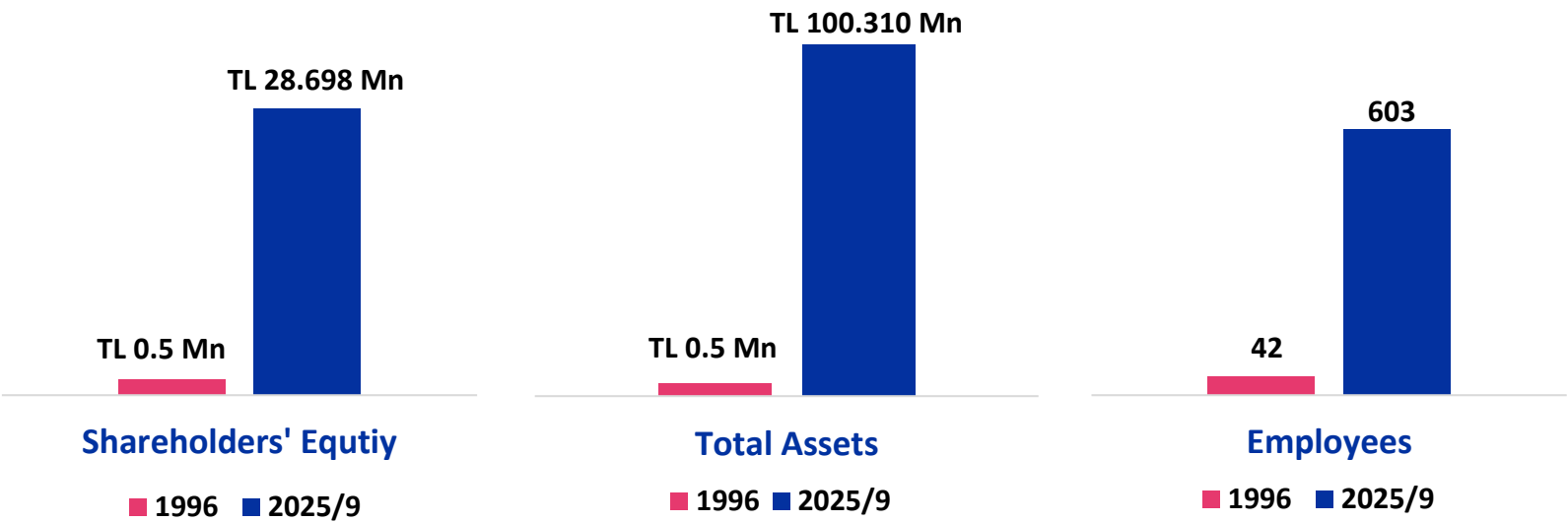
- CORPORATE VALUES**
- Laws, ethical and governance abiding
 - Customer focused
 - Market centered
 - Dynamic and innovative
 - Esteem the employees
 - Effective team work
 - Objective and impartial
 - CSR behaviour



Established in 1996
as the investment
banking arm of İşbank



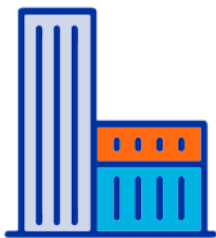
36
Branches



-Inflation adjusted 2025/9 financial figures.



*Started its operations in 2025.



MAXIS INVESTMENTS
(100.0%)

London headquartered
subsidiary to serve
brokerage activities



**MAXIS VENTURE CAPITAL
PORTFOLIO MANAGEMENT**
(100.0%)

Establish and manage venture
capital investment funds to invest
in growth potential enterprises



EFES NPL MANAGEMENT
(85.1%)

Mainly specializes in managing
banks' NPLs and restructuring
problematic firms



İŞ ASSET MANAGEMENT
(70.0%)

One of Türkiye's leading asset
managment companies
by its TL 1.187,8 bn AuM



İŞ PRIVATE EQUITY*
(29.0%)

One of the largest private equity
companies in Türkiye



İŞ INVESTMENT TRUST*
(28.9%)

Türkiye's leading investment
partnership with a portfolio size
of TL 621,6 mn



LEVENT ASSET LEASE
(100.0%)

Established to issue
lease certificates

-Subsidiaries consolidated to the financial statements.

*Listed on Borsa Istanbul.



Included in the BIST Sustainability Index since October 2022



United Nations
Global Compact





BIST 100



BIST FINANCIALS



BIST SUSTAINABILITY



BIST 500



BIST ALL SHARES



BIST DIVIDEND



BIST DIVIDEND 25



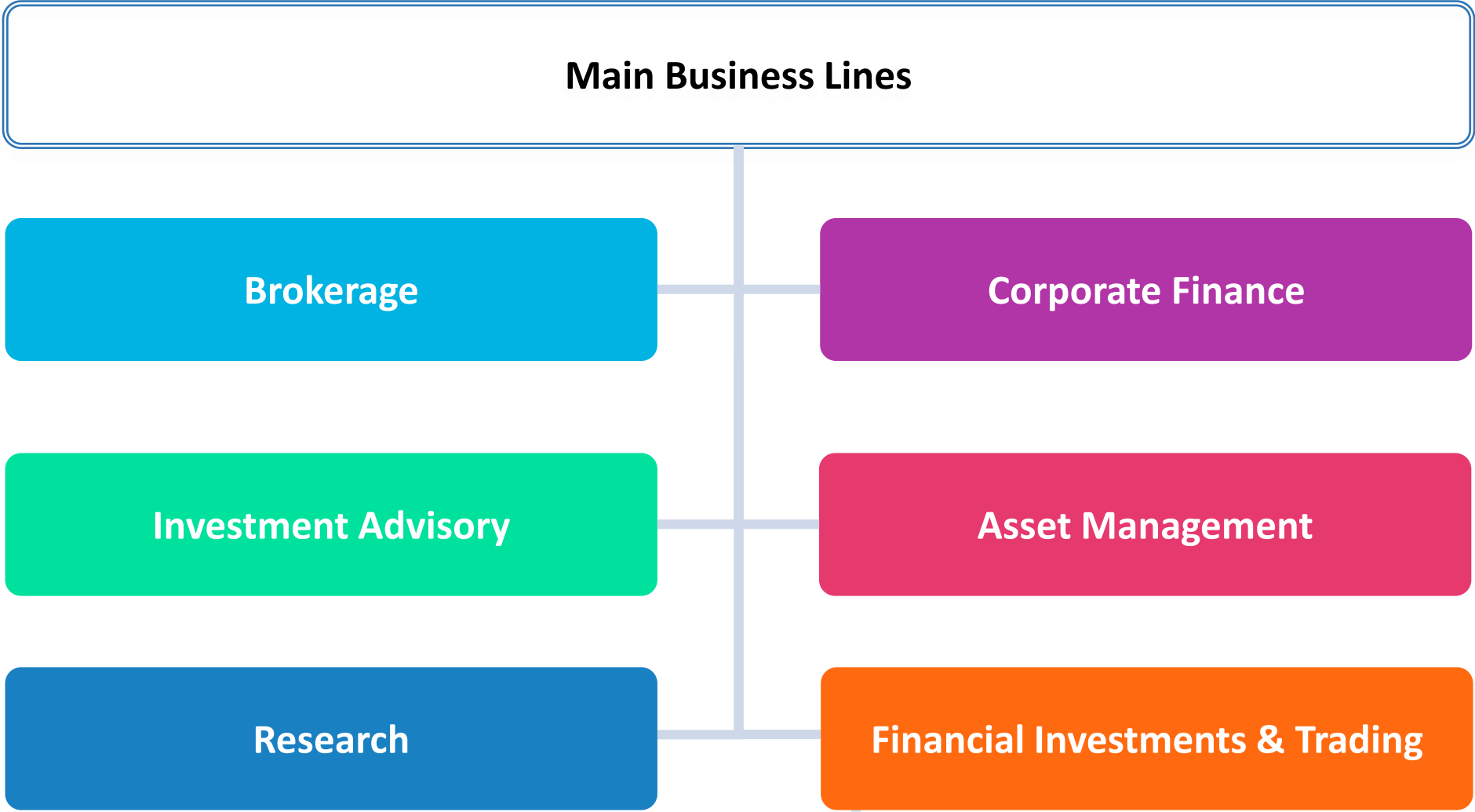
BIST 100-30



BIST STARS



BIST BROKERAGE HOUSES



About Us

► **Main Macroeconomic Indicators**

Glance at Capital Markets

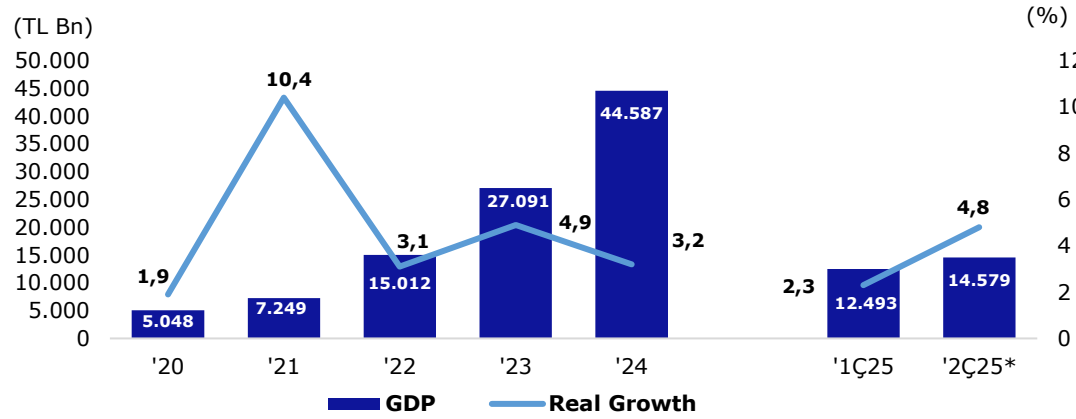
Operational Performance

Financial Results

iŞ INVESTMENT

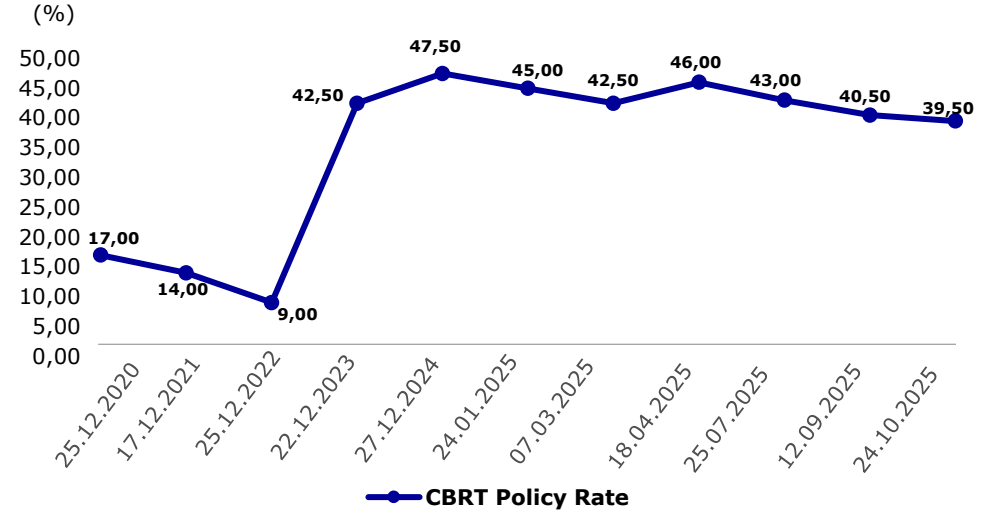


GDP & Real Growth

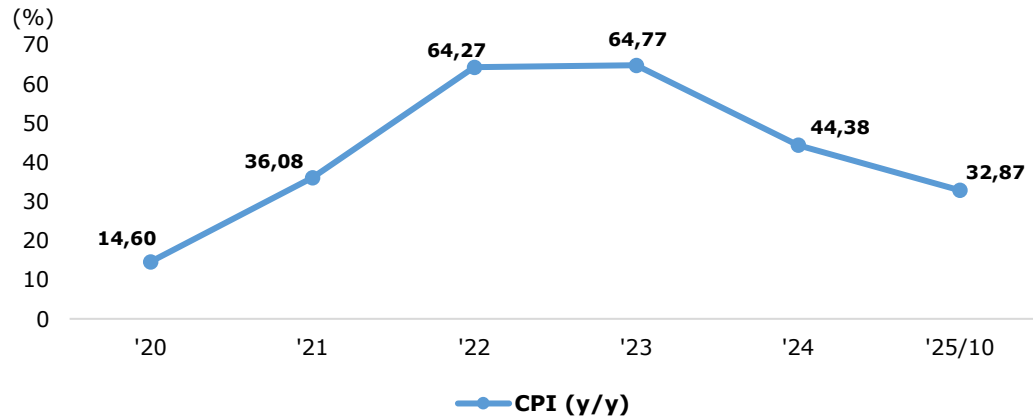


*The latest disclosed data.

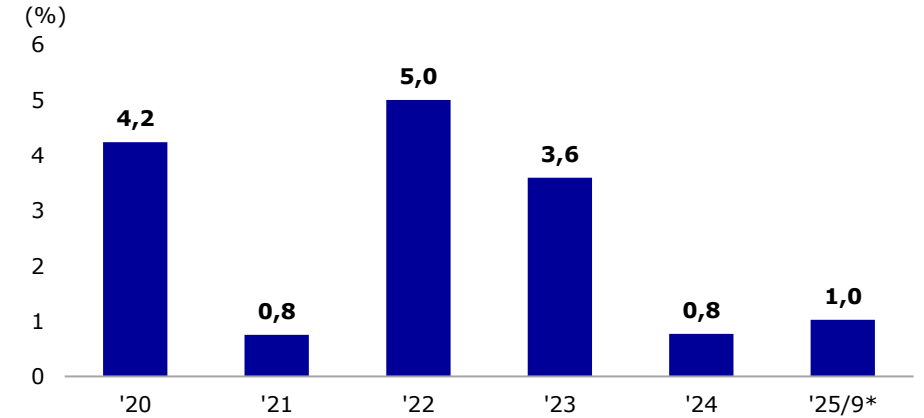
CBRT Policy Rate



CPI – TURKSTAT



Current Account Deficit/GDP



*The latest disclosed data.

About Us

Main Macroeconomic Indicators

► **Glance at Capital Markets**

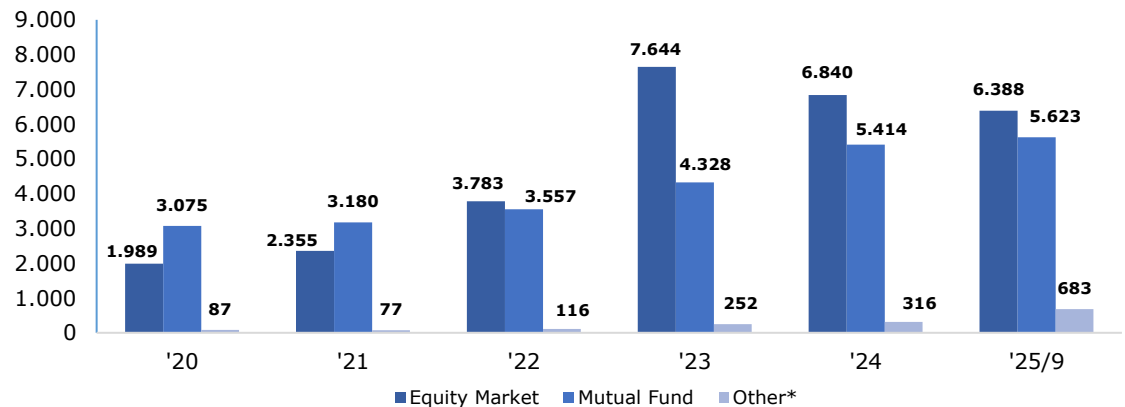
Operational Performance

Financial Results

iŞ INVESTMENT

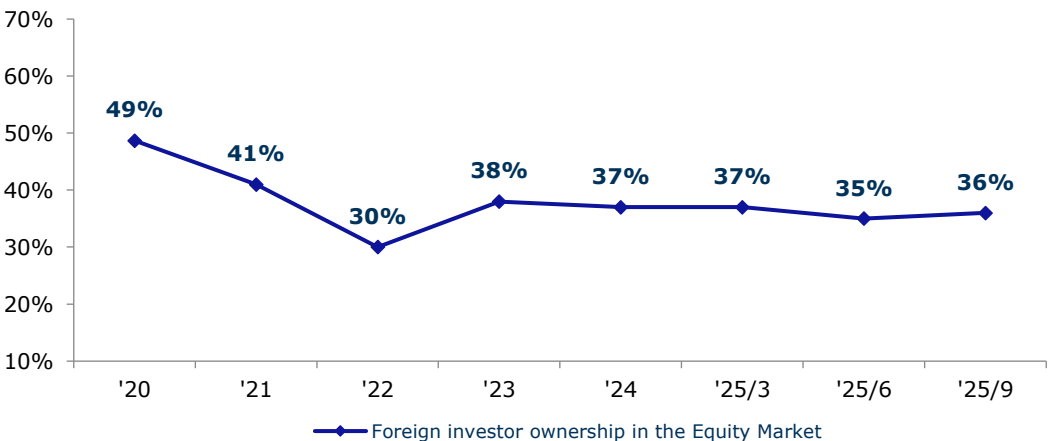


Number of Investors

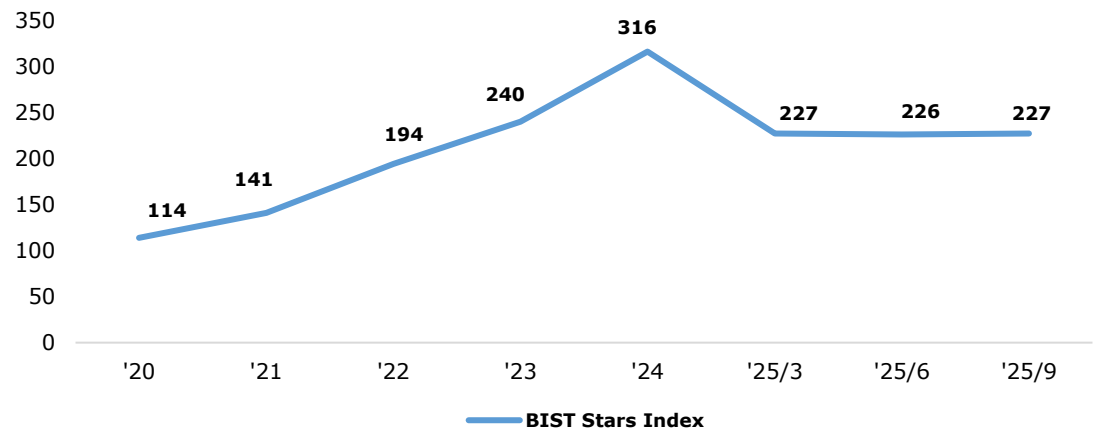


*The sum of Corporate Bonds, Warrants-Certificates, Sukuks + Asset Backed Securities.

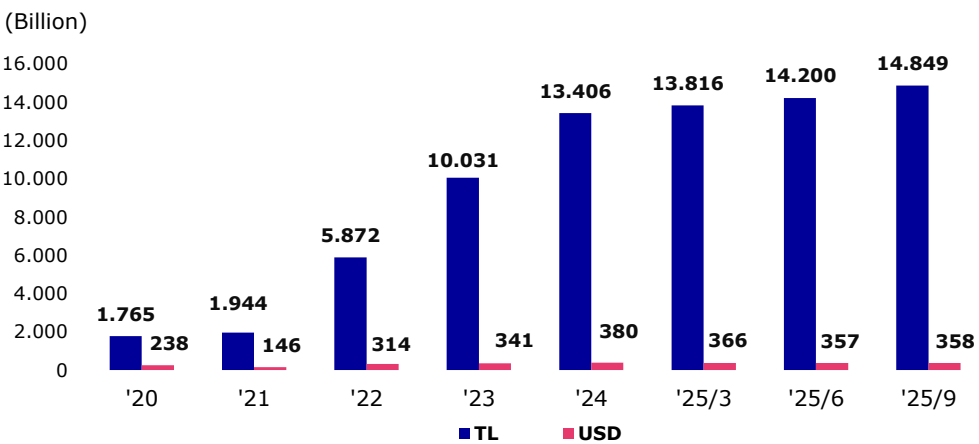
Foreign Investors' Ownership



Number of Companies Traded in BIST Stars Index



Borsa Istanbul Market Capitalisation



About Us

Main Macroeconomic Indicators

Glance at Capital Markets

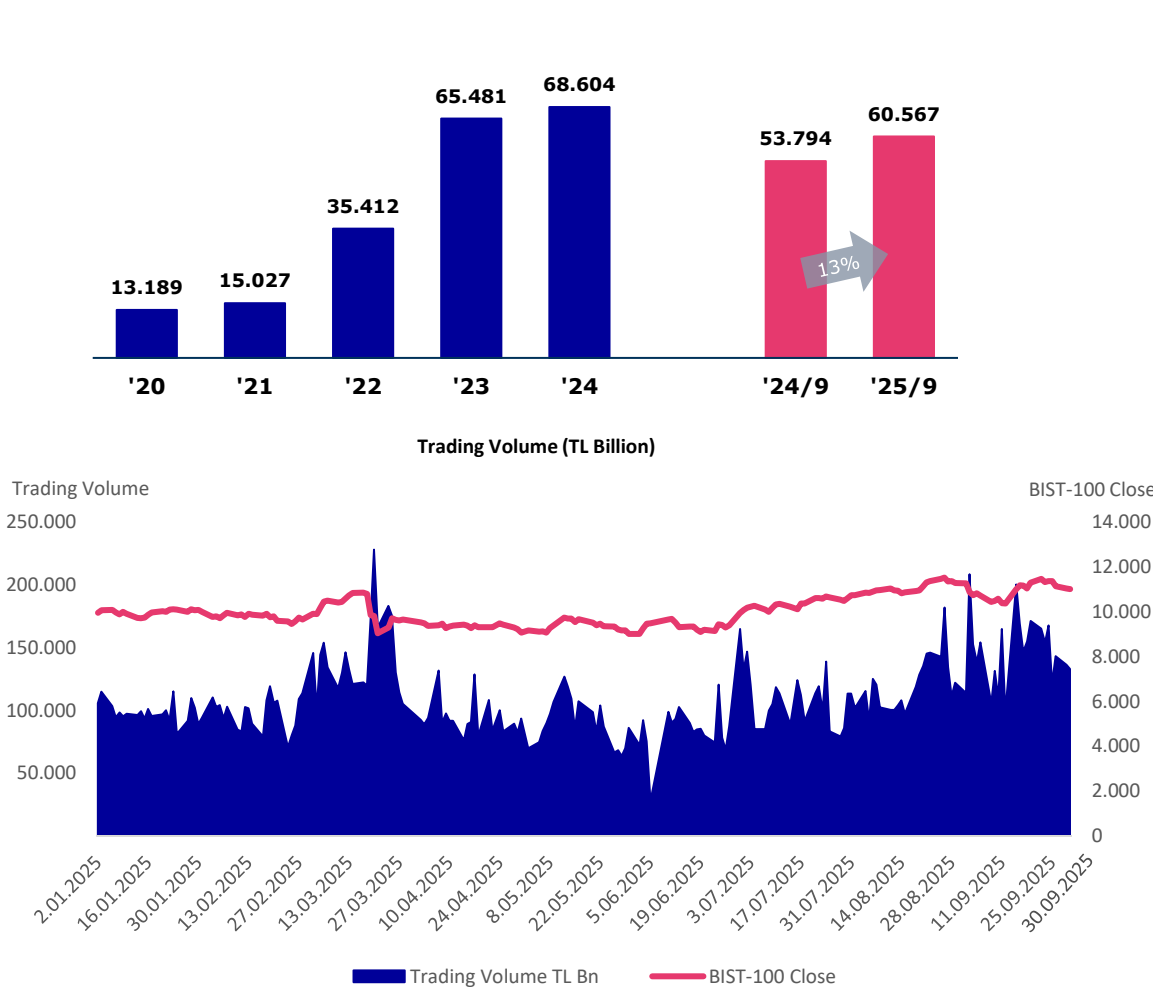
► **Operational Performance**

Financial Results

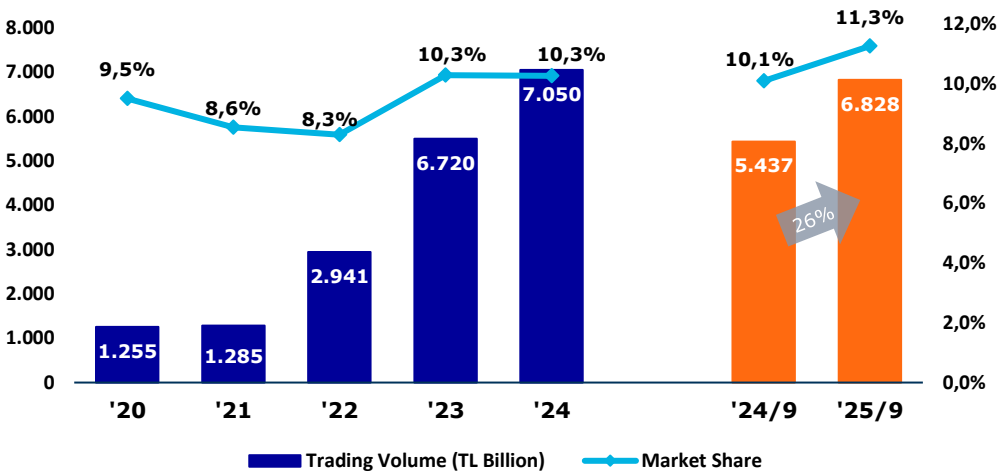
iŞ INVESTMENT



Equity Market – Borsa Istanbul



İş Investment

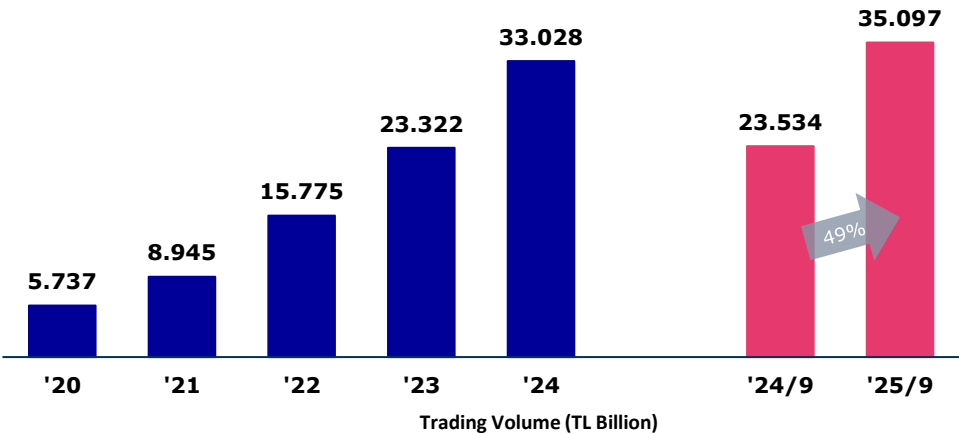


RANKINGS	INVESTMENT COMPANY	TRADING VOLUME (TL MILLION)	MARKET SHARE (%)
1	BROKER 1	7.979.217	13,2
2	BROKER 2	7.166.117	11,8
3	İŞ INVESTMENT	6.827.907	11,3
4	BROKER 4	4.168.674	6,9
5	BROKER 5	2.354.258	3,9
MARKET TOTAL		60.567.445	-

Source: Borsa Istanbul, Equity Market Data Market Transactions by Members

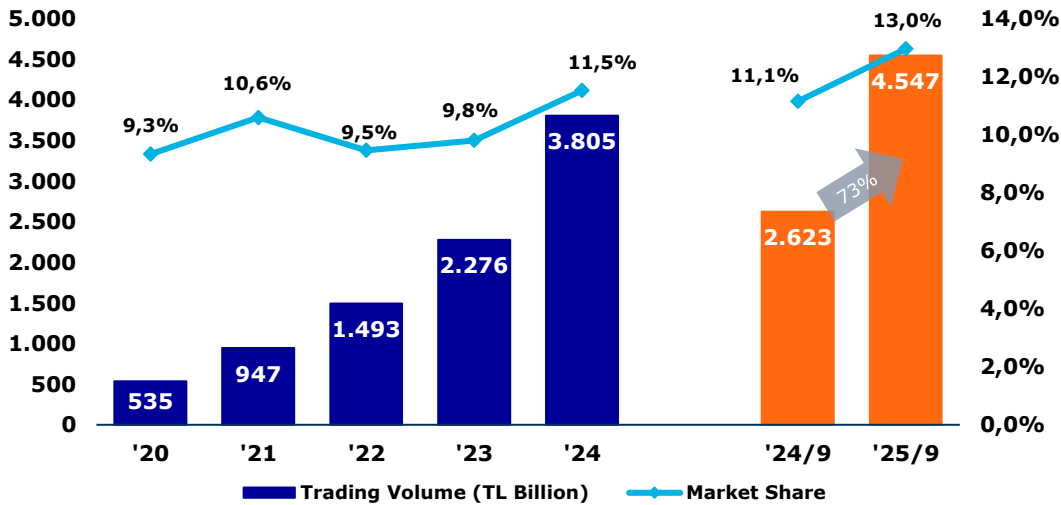
İş Investment's Equity Market trading volume in 2025/9 increased by 26% y/y with a 11,3% market share

Turkish Derivatives Market (VIOP)



Source: Borsa Istanbul, Derivatives Market Data Market Transactions by Members

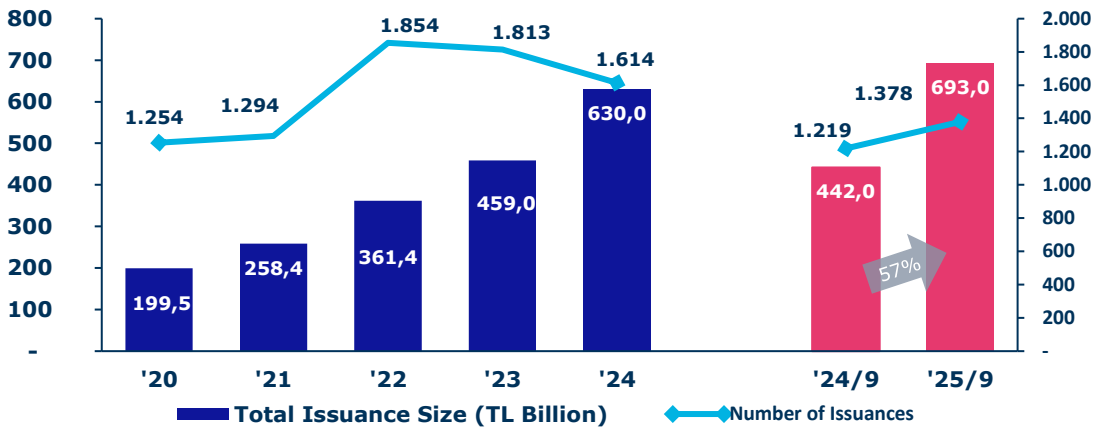
İş Investment



RANKINGS	INVESTMENT COMPANY	TRADING VOLUME (TL MILLION)	MARKET SHARE (%)
1	BROKER 1	7.047.266	20,1
2	İŞ INVESTMENT	4.546.699	13,0
3	BROKER 3	2.333.464	6,7
4	BROKER 4	2.015.028	5,7
5	BROKER 5	1.950.133	5,6
MARKET TOTAL		35.096.535	-

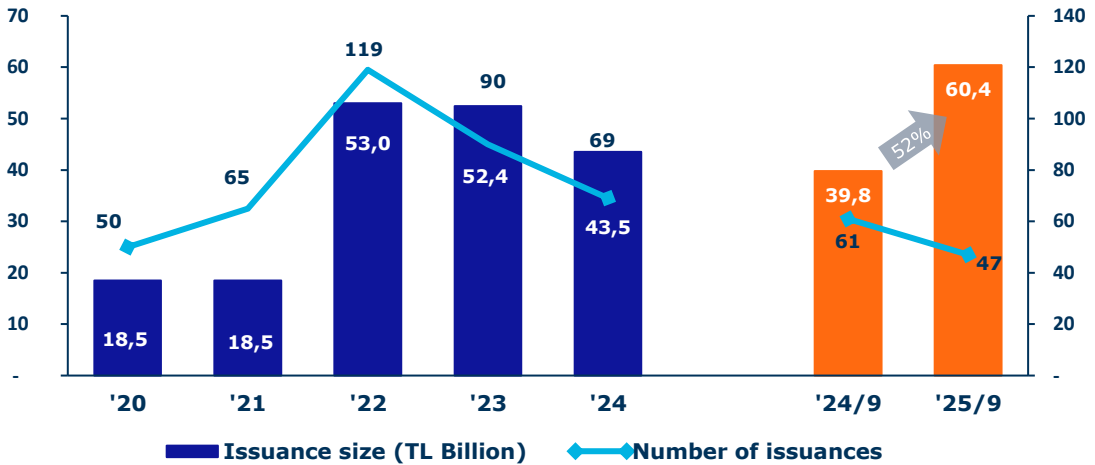
Derivatives Market trading volume of İş Investment soared up 73% annually while increasing its market share to 13%

Debt Securities Issuances - Market

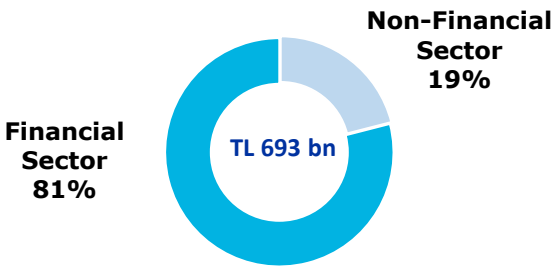


Source: Borsa Istanbul, IPO Data

İş Investment

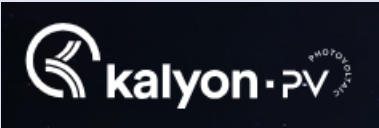


Sectoral Breakdown of Debt Sec. Issuances – 2025/9



RANKINGS	INVESTMENT COMPANY	TRADING VOLUME (TL MILLION)	MARKET SHARE (%)
1	BROKER 1	74.478	10,7
2	BROKER 2	64.775	9,3
3	BROKER 3	64.452	9,3
4	İŞ INVESTMENT	60.357	8,7
5	BROKER 5	47.360	6,8
MARKET TOTAL		693.330	-

We intermediated the issuance of 47 debt securities and lease certificates by a total nominal size of TL 60,4 bn in the nine-month period of the year



**Kalyon PV Implements
the Solar Technologies**

IPO Ratio

11.26%

IPO Size

TL 3.3 Billion

\$ 90.7 Million



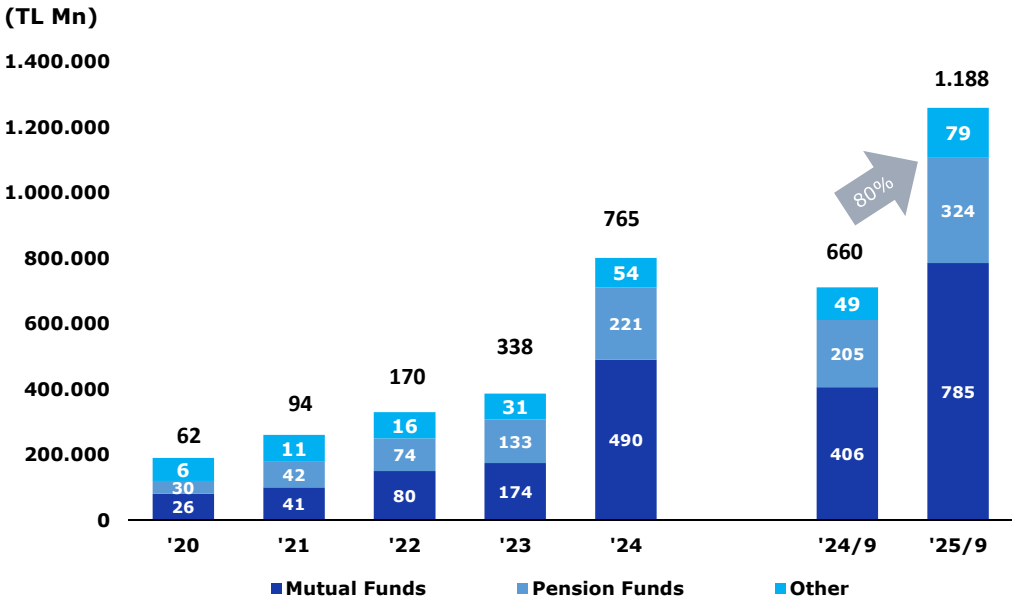
Consortium member for

12 IPOs with

total size of TL 28.9 bn

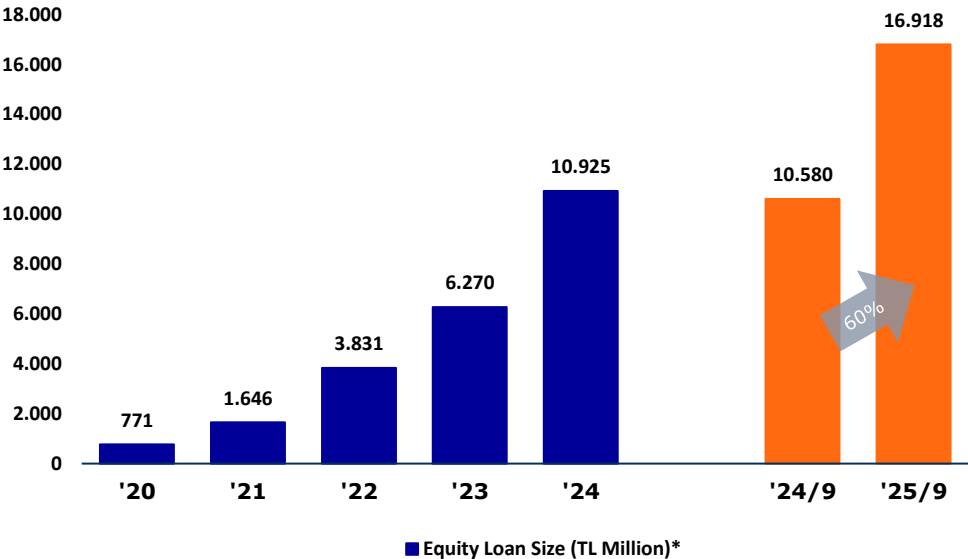
We intermediated Kalyon PV IPO as the consortium leader while participating 12 IPOs as a consortium member in 2025/9

AuM - İş Asset Management



Source: İş Asset Management
-AuM managed by İş Asset Management

Equity Loans - İş Investment



*The figures for the previous periods have not been inflation adjusted.

Total AuM of the group annually grew by 80% of with respect to 2024/9, reaching TL 1.187,8 bn with a market share of 11% whereas mutual funds and pension funds grew by 93% and 58% respectively

The equity loan size of İş Investment reached TL 16,9 bn expanding by 60% when compared to the same period of last year

About Us

Main Macroeconomic Indicators

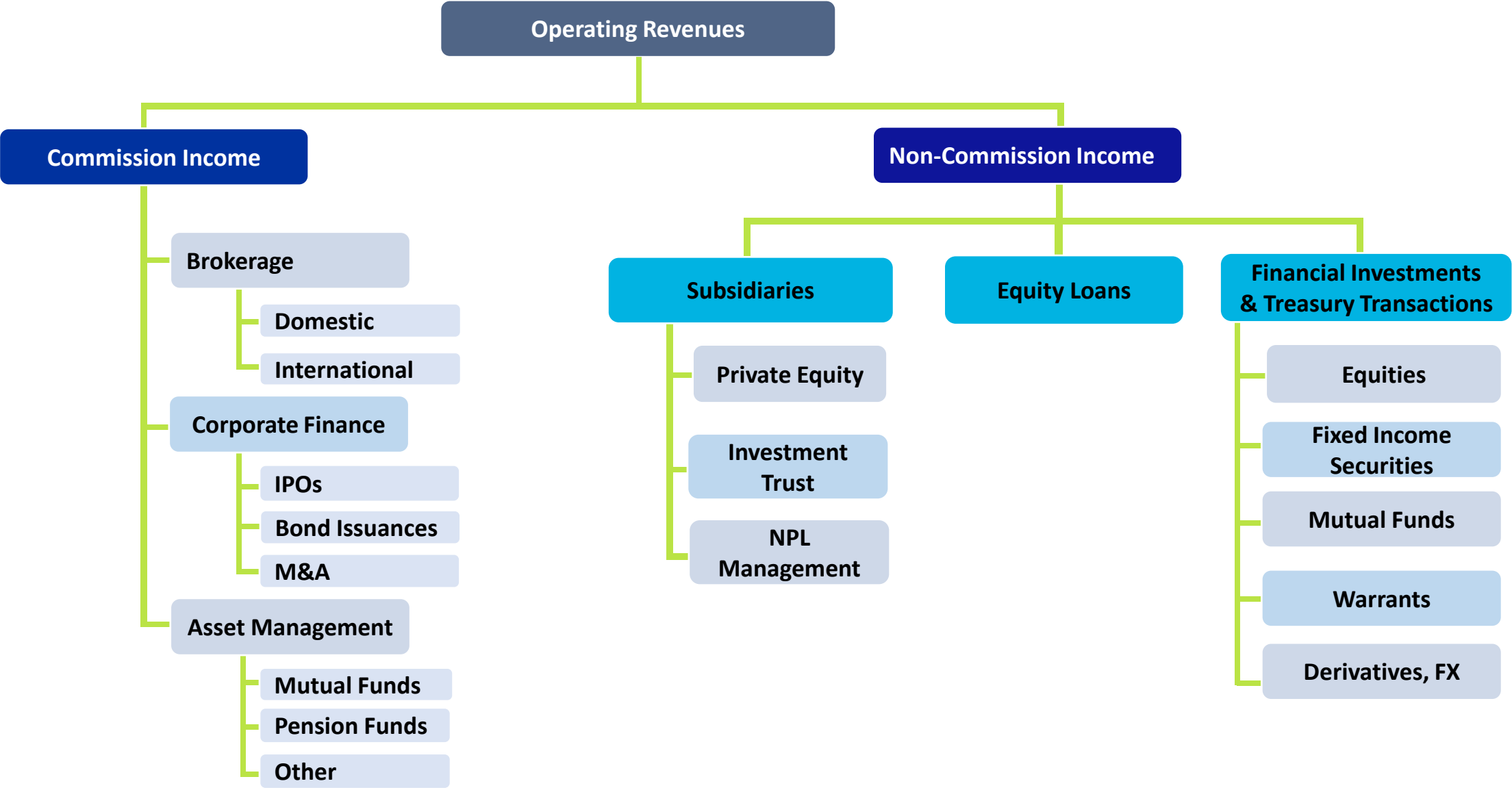
Glance at Capital Markets

Operational Performance

► **Financial Results**

iŞ INVESTMENT





iş Investment – Consolidated (TL 000)	2024	2025/9	Change (%)
Total Assets	71.897.274	98.031.331	36
Shareholders’ Equity	25.977.748	27.643.524	6

iş Investment – Consolidated (TL 000)	2024/9	2025/9	Change (%)
Operating Revenues	15.164.230	21.440.841	41
Operating Profit	12.092.165	15.154.492	25
Net Profit	8.716.653	9.848.920	13

According to the unaudited financial figures that do not cover inflation adjustments, the operating revenues reached TL 21.441 mn annually increasing by 41% while net profit disclosed as TL 9.849 mn by 13% of annual growth with a ROAE of 53%

iş Investment - Consolidated (TL 000)	2024*	2025/9	y/y (%)
Total Assets	88.627.325	100.310.041	13
Shareholders' Equity	33.376.010	28.698.338	(14)

iş Investment - Consolidated (TL 000)	2024/9*	2025/9	y/y (%)
Operating Revenues	22.378.611	22.676.700	-
Operating Profit	17.791.661	15.743.055	(12)
Net Monetary Positions Gains / (Losses)	(9.307.708)	(5.447.330)	(41)
Net Profit	4.776.539	4.799.873	-

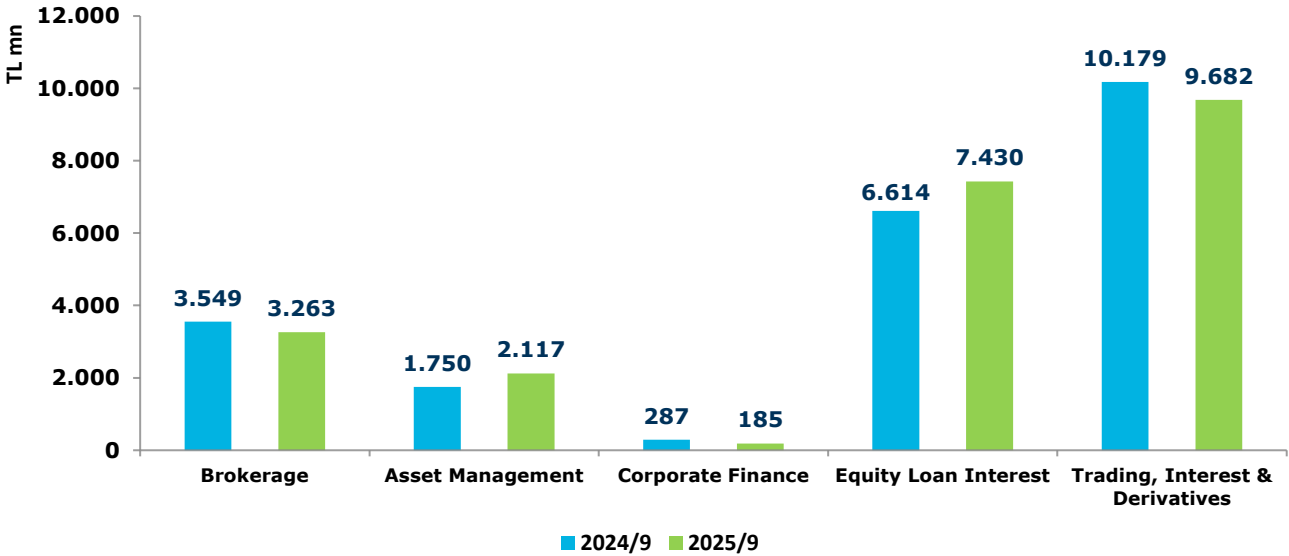
**Restated for the changes in the purchasing power of TL for the period ending 30.09.2025.*

According to the inflation adjusted financial statements, 2025/9 operating profit announced as TL 15.743 mn while net profit realized at TL 4.800 mn

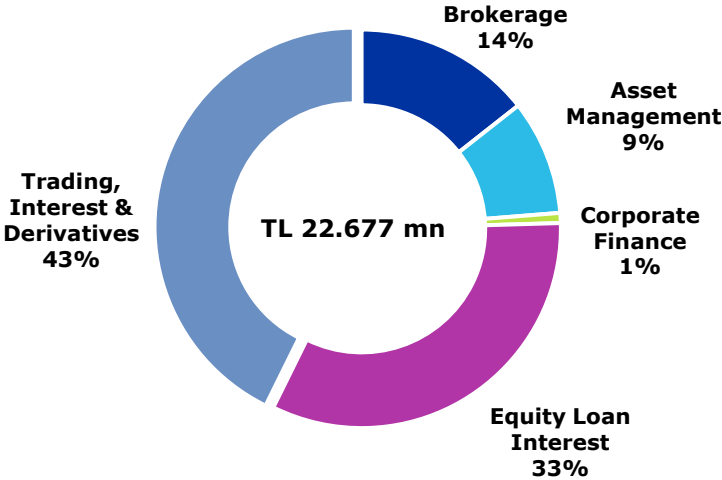
Operating Revenues (TL 000)	2024/9*	2025/9	y/y (%)
Interest, Trading & Financial Investments	16.791.766	17.111.592	2
Brokerage & Financial Services	5.586.845	5.565.108	-
TOTAL	22.378.611	22.676.700	1

*Restated for the changes in the purchasing power of TL for the period ending 30.09.2025.

Revenue Breakdown of Operating Revenues - 2025/9



Percentage Breakdown of Op. Rev. – 2025/9

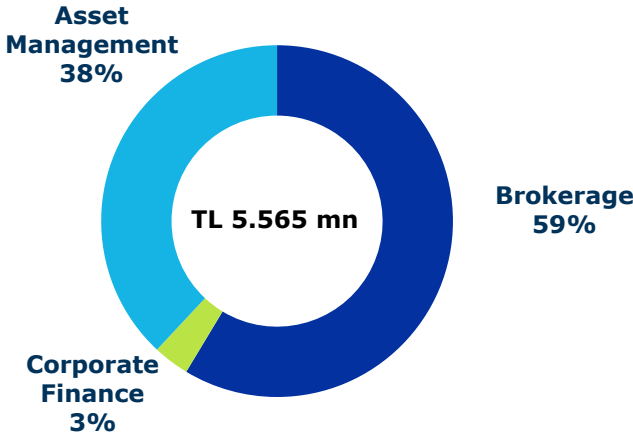


Despite the volatile market conditions our total operating revenues realized at TL 22.677 mn

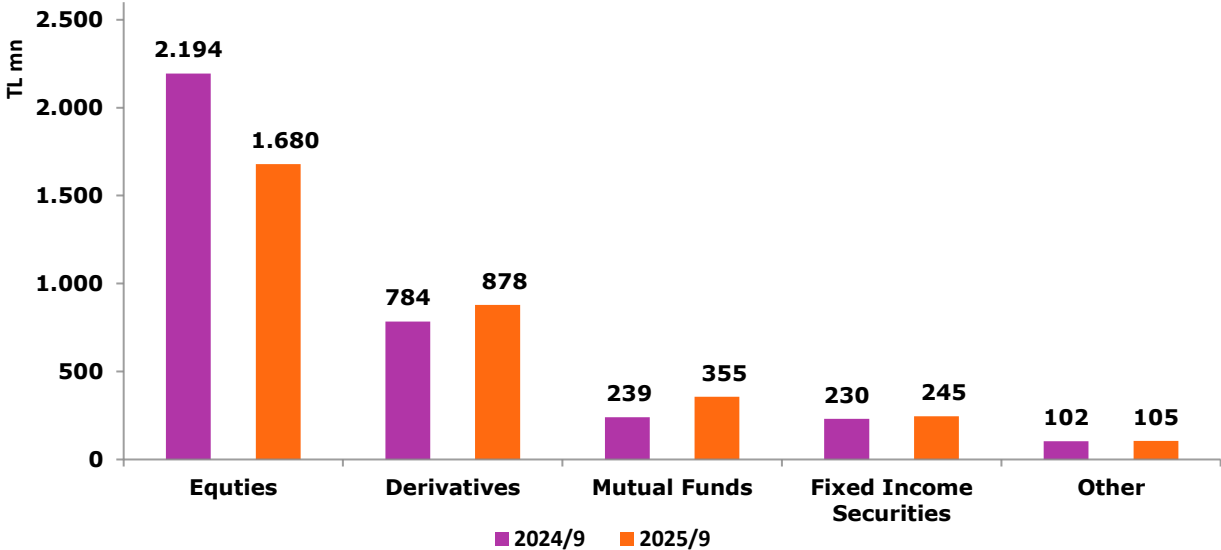
Brokerage & Financial Services (TL 000)	2024/9*	2025/9	y/y (%)
Brokerage	3.549.497	3.263.050	(8)
Corporate Finance	287.251	185.262	(36)
Asset Management	1.750.097	2.116.795	21
TOTAL	5.586.845	5.565.107	-

*Restated for the changes in the purchasing power of TL for the period ending 30.09.2025.

Commission Revenues – 2025/9



Revenue Breakdown of Brokerage – 2025/9



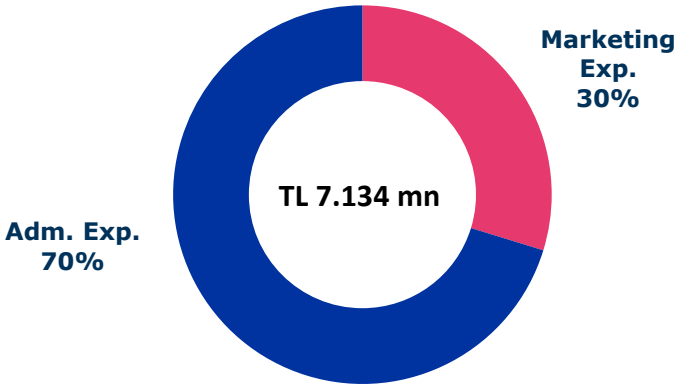
Commission revenues continued to be driven by brokerage activity by 59% share in total while the share of asset management business was 38%

Operating Expenses (TL 000)	2024/9*	2025/9	y/y (%)
Marketing, Sales and Distribution Expenses**	1.317.856	2.122.582	61
General Administrative Expenses	3.734.145	5.011.567	34
TOTAL	5.052.001	7.134.149	41

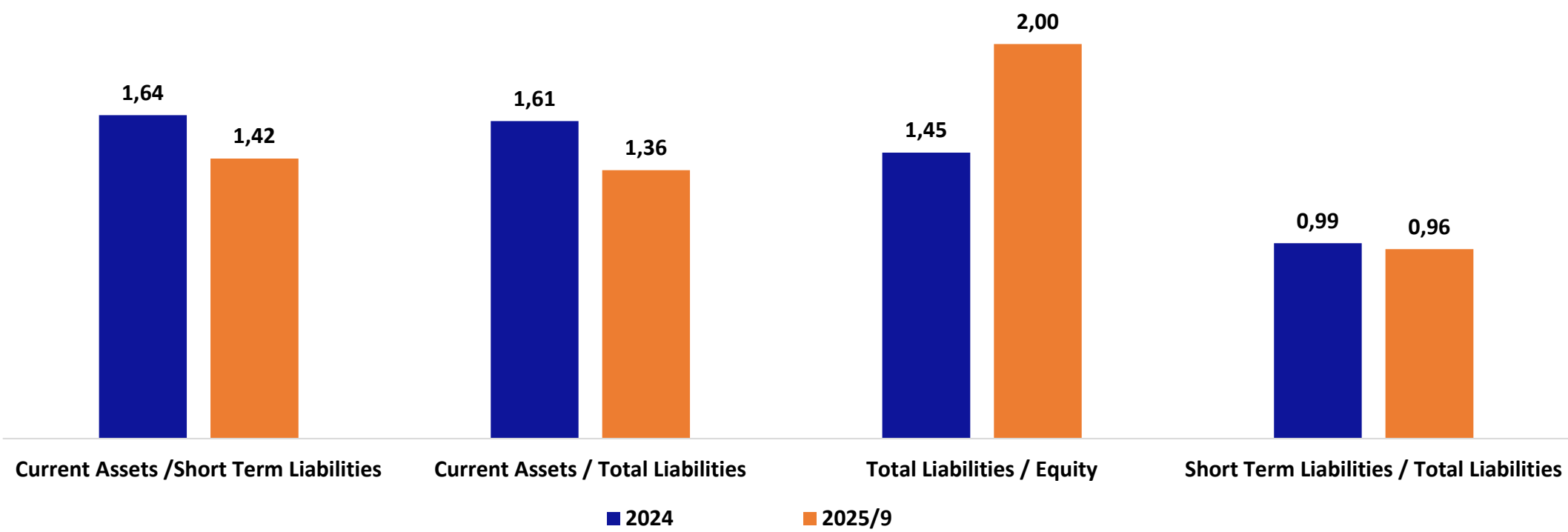
*Restated for the changes in the purchasing power of TL for the period ending 30.09.2025.

**Including other expenses.

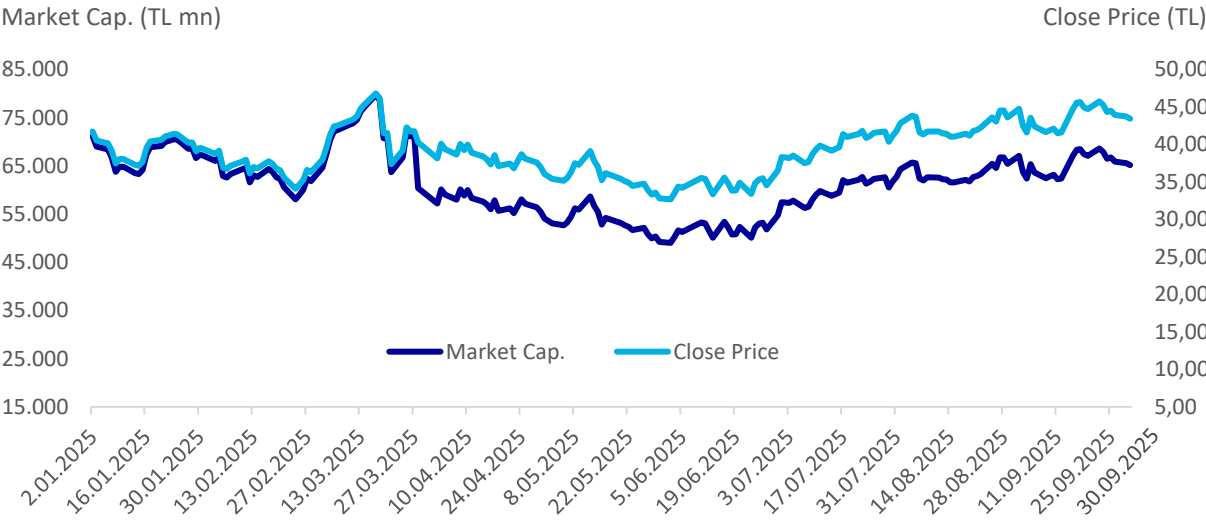
Operating Expenses – 2025/9



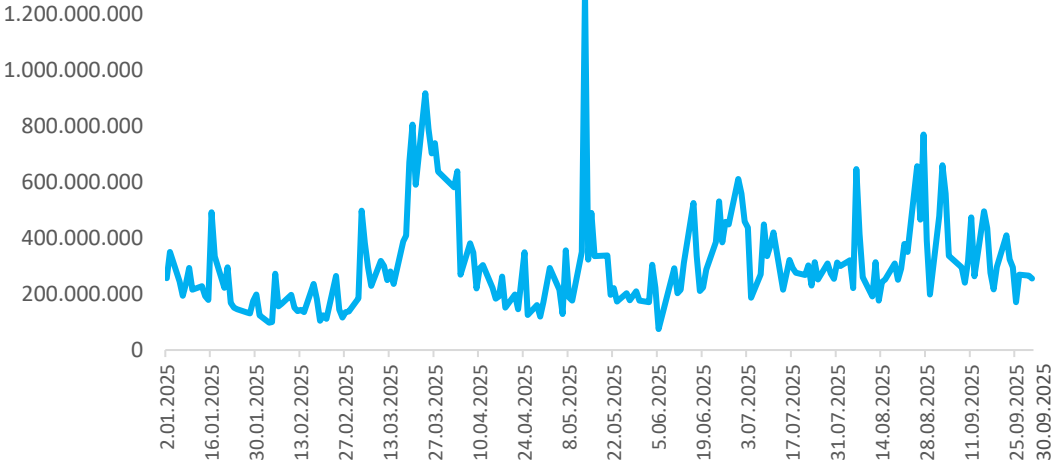
Operating expenses increased by 41% y/y while cost/income ratio stood at 31%



Price Performance - ISMEN



Daily Trading Volume (TL) - ISMEN



ISMEN closed the period at TL 43,42 price and TL 308,8 mn of average daily trading volume

Fatih Mehmet Yılmaz

Deputy CEO

Phone : +90 0212 350 25 00

Fax : +90 0212 350 25 01

E-mail : fyilmaz@isinvestment.com

Ozan Altan

Director, Investor Relations

Phone : +90 0212 350 28 72

Fax : +90 0212 350 20 01

E-mail : oaltan@isinvestment.com

Pelin Kıpçak

Specialist, Investor Relations

E-mail : investorrelations@isinvestment.com

The Investor Relations is responsible for the timely communication of necessary, accurate, complete, comprehensible and easily accessible information and explanations, which are not considered to be insider information to its shareholders and stakeholders.

The information in this report is prepared by “İŞ YATIRIM MENKUL DEĞERLER A.Ş.” (İş Investment) and it is not to be construed as an offer or solicitation for the purchase or sale of any financial instrument or the provision of an offer to provide investment services. Information, opinions and comments contained in this material are not under the scope of investment advisory services. Investment advisory services are given according to the investment advisory contract, signed between the intermediary institutions, portfolio management companies, investment banks and the clients. Opinions and comments contained in this report reflect the personal views of the analysts who supplied them. The investments discussed or recommended in this report may involve significant risk, may be illiquid and may not be suitable for all investors. Therefore, making decisions with respect to the information in this report cause inappropriate results.

All prices, data and other information are not warranted as to completeness or accuracy and are subject to change without notice. Any form of reproduction, dissemination, copying, disclosure, modification, distribution and/or publication of this report is strictly prohibited. The information presented in this report has been obtained from sources believed to be reliable. İş Investment cannot be held responsible for any errors or omissions or for results obtained from the use of such information.

ISMEN

Performance & Financial Results 2025/9

06.11.2025

iŞ INVESTMENT

